

BUSINESS DEVELOPER

Pelichet offers Global Mobility Solutions such as moving personal effects around the globe, transferring offices and providing relocation support.

With 125 years of experience we are an international player in the mobility of corporations and their employees.

We are inviting applications for the position of Business Developer

LOCATION: Geneva, Switzerland

DESIRED START DATE: As soon as possible

The ideal candidate will have experience managing Corporate Accounts in Switzerland in various activities of our company.

THE POSITION : Focused on developing business with existing and new clients in all activities of the company

THE PROFILE : Highly energetic and ambitious.

- You must have 3 years' proven experience in a similar role acquired
- Significant international experience and a good understanding of French and Anglo-Saxon culture is highly recommended
- You have a good sense of developing relationships with our partners.
- You must have a good understanding of how a business operates
- You manage your own time. So good organization skills are essential as a major part of your time will be taken up with visiting potential new clients.
- Business development heavily relies on presenting business ideas to clients and so you will be involved in creating and presenting presentations in both verbal and written format as well as writing formal proposals on behalf of the organization.
- Confidence is essential for the Business Developer and the ability to cold call potential clients.

HOW TO APPLY : Send your Curriculum Vitae and cover letter with your availability date to:
s.pointg@pelichet.ch